



QUALIFICATIONS PACK - OCCUPATIONAL STANDARDS FOR HANDICRAFTS AND CARPET INDUSTRY

What are Occupational Standards(OS)?

OS describe what individuals need to do, know and understand in order to carry out a particular job role or function

OS are performance standards that individuals must achieve when carrying out functions in the workplace, together with specifications of the underpinning knowledge and understanding

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Introduction

Qualifications Pack – Threading Artisan (Metalware)

SECTOR: HANDICRAFTS & CARPET

SUB-SECTOR: Metalware

OCCUPATION: Metal Craft Making

REFERENCE ID: HCS/Q2906

ALIGNED TO: NCO-2004/7224.35

Also known as 'Churi Katai' artisan, the threading artisan is responsible for drilling and creating screw threads in the metal craft as per specification

Brief Job Description: The individual at work is responsible to drill and create screw threads in the metal craft as per specification.

Personal Attributes: The job requires the individual to have: attention to details, good eyesight, steady hands, good hand eye coordination, ability to sit / stand in same position for longer hours, patience and creativity.





Job Details

Qualifications Pack Code	HCS/Q2906			
Job Role	Threading Artisan (Metalware)			
Credits(NSQF)	TBD Version number 1.0			
Sector	Handicrafts & Carpet	Drafted on	13/03/2015	
Sub-sector	Metal ware	Last reviewed on	27/05/2015	
Occupation	Metal Craft Making	Next review date	27/05/2016	

Job Role	Threading Artisan (Metalware)		
	Also known as "Churi Katai" artisan		
Role Description	drilling and creating screw threads in the metal craft as per specification		
NSQF level	4		
Minimum Educational Qualifications	5 th pass (Primary Education)		
Maximum Educational Qualifications	Not Applicable		
Training (Suggested but not mandatory)	Not Applicable		
Experience	Not Applicable		
Applicable National Occupational Standards (NOS)	 Compulsory: 1. <u>HCS/N2906 Perform threading on the metal craft</u> 2. <u>HCS/N9901 Coordinate with colleagues and work as a team</u> 3. <u>HCS/N9902 Maintain safe work environment</u> 4. <u>HCS/N9903 Maintain personal health</u> 5. <u>HCS/N9904 Basic business management</u> Optional: Not applicable 		
Performance Criteria	As described in the relevant OS units		





	Keywords /Terms	Description
Definitions	Sector	Sector is a conglomeration of different business operations having similar businesses and interests. It may also be defined as a distinct subset of the
fin		economy whose components share similar characteristics and interests.
De	Sub-sector	Sub-sector is derived from a further breakdown based on the characteristics and interests of its components.
	Vertical	Vertical may exist within a sub-sector representing different domain areas or the client industries served by the industry.
	Occupation	Occupation is a set of job roles, which perform similar/related set of functions in an industry.
	Function	Function is an activity necessary for achieving the key purpose of the sector, occupation, or area of work, which can be carried out by a person or a group of persons. Functions are identified through functional analysis and form the basis of OS.
	Sub-functions	Sub-functions are sub-activities essential achieving the objectives of the function.
		Job role defines unique set of functions that together form a unique employment opportunity in an organization.
	Occupational	OS specify the standards of performance an individual must achieve consistently
		while carrying out a function at the workplace. Occupational Standards as set of competencies is applicable both in Indian and overreaching global contexts.
Performance		Performance Criteria defined for a task are statements that together specify the standard of performance while carrying out the task.
Standards (NOS)QualificationsQualificationsQualifications		NOS are Occupational Standards which apply uniquely in Indian context.
		Qualifications Pack Code is a unique reference code that identifies a qualifications pack.
	Qualifications Pack(QP)	Qualifications Pack comprises set of OS, together with the educational, training and other criteria that are required to perform a job role satisfactorily at workplace. A Qualifications Pack is assigned a unique qualification pack code for
	Keendedaaraa	clear identification.
	Knowledge and Understanding	Knowledge and Understanding are statements which together as a set specify the technical, generic, professional and organization specific knowledge that an individual needs to possess in order to perform and meet the required standards consistently.
	Organizational	Organizational Context includes the way the organization is structured and how it





Context	operates. It includes elements of operational knowledge contents defined in
	relation to functioning of an organization that a skilled professional need to
	possess specific to its precise areas of responsibility.
Technical	Technical Knowledge is the specific domain knowledge needed to accomplish the
Knowledge	task in combination with other competencies. It is usually coined with specifically
	designated roles and responsibilities.
Core	Core Skills or Generic Skills as set are group of skills. It is key to working in today's
Skills/Generic	world. These skills are typically needed in any work environment. In the context of
Skills	the OS, these include mainly communication related skills that are applicable to
	most job roles.
Sector	Sector is a conglomeration of different business operations having similar
	businesses and interests. It may also be defined as a distinct subset of the
	economy whose components share similar characteristics and interests.
Sub-sector	Sub-sector is derived from a further breakdown based on the characteristics and
	interests of its components.
Vertical	Vertical may exist within a sub-sector representing different domain areas or the
	client industries served by the industry.
Occupation	Occupation is a set of job roles, which perform similar/related set of functions in
	an industry.
Keywords	Description
/Terms	
SSC	Sector Skill Council
OS	Occupational Standard(s)
NOS	National Occupational Standard(s)
QP	Qualifications Pack
NSQF	National Skill Qualifications Framework
NCO	National Classifications of Occupation
TBD	To Be Determined
HCS	Handicrafts and Carpet Skill Sector Council
NSDC	National Skill Development Corporation

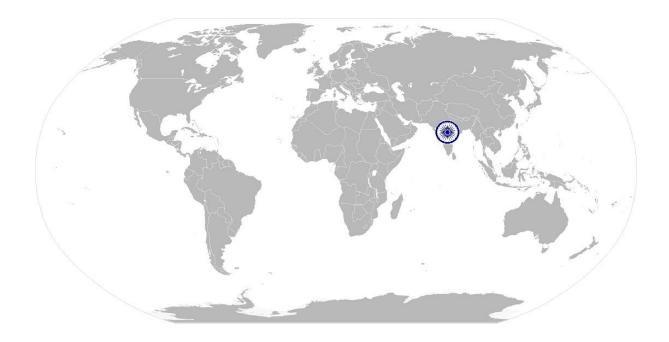






Perform threading on the metal craft

National Occupational Standard



Overview

This OS unit is about creating screw threads in the metal craft by threading process.



	NOS
National	Occupational Standards



Perform threading on the metal craft

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HCS/N2906	Perform threading on the metal craft
Unit Code	HCS/N2906
Unit Title (Task)	Perform threading on the metal craft
Description	This OS unit is about creating screw threads in the metal craft by threading process.
Scope	This unit/ task covers the following:
	Understand work requirement
	Prepare for threading operation
	Thread the metal craft using machine
	Achieve quality and productivity standards
Performance Criteria(P	C) w.r.t. the Scope
Element	Performance Criteria
Understanding work	To be competent, the user/individual must be able to:
requirement	PC1. interpret the design requirement
	PC2. understand the drilling requirement for the product (if required)
	PC3. plan the target based on daily throughput requirement
Ducucation for	PC4. interact with supervisor on any measurement related clarification
Preparing for	To be competent, the user/individual must be able to: PC5. make note of internal and external threading requirement
threading operation	PC5. make note of internal and external threading requirement PC6. make note of the threading requirement on size, number of turns, pitch etc.
	PC7. interpret and select for right hand thread / left hand thread
	PC8. collect and arrange the materials to begin the process
	PC9. check the metal craft and clean the surface for threading
	PC10. report on any shortage or defect of raw materials to the concerned person
Threading the metal	To be competent, the user/ individual must be able to:
craft using machine	PC11. make note of controls and operation of threading machine (automatic /
	semi-automatic)
	PC12. select appropriate insert feed type as per size, pitch
	PC13. place the craft accurately on the pointer of the machine where the threading
	needs to be done
	PC14. apply appropriate pressure while performing threading operation and
	ensure no damage to the craft
	PC15. control the cutting speed PC16. must be able to thread as per specification and avoid any angle deviation /
	PC16. must be able to thread as per specification and avoid any angle deviation / error
	PC17. remove chips while threading and ensure no damage to the machine due to
	chips
	PC18. place the craft , pointers in the appropriate place of the machine for
	threading process (automatic machine)
	PC19. monitor the threading speed, control and ensure smooth operation
	PC20. oil and clean the machine periodically
	PC21. call for maintenance and repair activity whenever required
Achieving quality and	To be competent, the user/ individual must be able to:
productivity	PC22. achieve the finish as per design, measurement parameters and specification
	6



NOS	
National Occupational Standards	



HCS/N2906	Perform threading on the metal craft	
standards	PC23. ensure the craft is threaded and can be screwed / unscrewed as required	
	4. complete threading within the agreed time and quality and meet the targets	
Knowledge and Unders	standing (K)	
A. Organizational	The individual on the job needs understand:	
Context	KA1. company's policies on: incentives, safety and hazards, personnel	
(Knowledge of the	management and quality standards	
company /	KA2. workflow involved in metal making process of the company	
organization and	KA3. importance of the individual's role in the work process	
-	KA4. reporting structure	
its processes)	KA5. documentation policy	
B. Technical	The individual on the job needs to know and understand:	
Knowledge	KB1. metal craft details	
	KB2. metal making process and types of products	
	KB3. interpreting design requirement	
	KB4. various kinds of raw materials involved in the process	
	KB5. different kinds of threading methods to be used based on the requirement	
	KB6. manual and machine method (automatic and semi-automatic) of threading	
	KB7. basics of measurement, geometry	
	KB8. select insert feed based on size and pitch of turning required	
	KB9. usage of semi automatic machine and its controls on threading / drilling	
	KB10. chips removal and its process associated with it	
	KB11. interpretation of specifications associated with threading such as pitch,	
	turns, size, etc	
	KB12. tools, consumables and machines for threading and drilling	
	KB13. shaping the required tools and equipments as per requirement	
	SC1. using manual, semi-automatic and automatic machines for threading and drilling operation	
	SC2. Sc2. Sc2.	
	KB14. altering the existing tools as per design requirement	
	KB15. material handling procedure	
	KB16. usage of personal protective equipment (PPE)	
	KB17. safety standards and precautions to be taken	
	KB18. quality standards to be maintained	
	KB19. standard operating procedure	
Skills (S)		
A. Core Skills/	Reading skills	
Generic Skills	The individual on the job needs to know and understand:	
	SA1. how to read the notes from design	
	SA2. how to read about machine manuals and interpret them	
	Writing skills	
	The individual on the job needs to know and understand:	
	SA3. how to write the notes from design	
	SA4. how to take notes metal making techniques	
	Communication skills	



National Occupational Standards



HCS/N2906	Perform threading on the metal craft		
	The individual on the job needs to know and understand:		
	SA5. interact with team members to work efficiently		
	SA6. communicate effectively with supervisor		
B. Professional Skills	Decision making		
	The individual on the job needs to know and understand:		
	SB1. how to share work load with the colleagues in the process		
	SB2. how to multi task and deliver the final finished piece on time adhering to		
	quality standards		
	Plan and organize		
	The individual on the job needs to know and understand:		
	SB3. how to plan for daily production		
	SB4. how to plan for budget and material requirement		
	Customer centricity		
	The individual on the job needs to know and understand:		
	SB5. the customer preference, taste, etc and accordingly make crafts		
	Problem solving		
	The individual on the job needs to know and understand:		
	SB6. how to solve issues relating to material, cost and labour and ensure smooth production		
	Analytical thinking		
	The individual on the job needs to know and understand:		
	SB7. how to analyse the material requirement, corrective action required during		
	craft making		
	Critical thinking		
	The individual on the job needs to know and understand:		
	SB8. how to spot process disruptions and delays		







Perform threading on the metal craft

NOS Version Control

NOS Code	HCS/N2906		
Credits(NSQF)	TBD	Version number	1.0
Industry	Handicrafts and Carpet	Drafted on	13/03/2015
Industry Sub-sector	Metal ware	Last reviewed on	27/05/2015
Occupation	Metal Craft Making	Next review date	27/05/2016



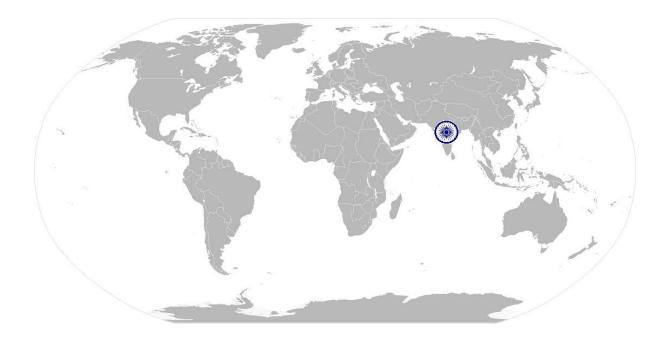






Coordinate with colleagues and work as a team

National Occupational Standard



Overview

This unit is about individual's coordination and communication level with colleagues and superiors so as to achieve the deliverable on time through a smooth workflow.



National Occupational Standard





HCS/N9901	Coordinate with colleagues and work as a team
Unit Code	ELE/N9901
Unit Title (Task)	Coordination and team work with colleagues and superior
Description	This OS unit is about communicating and coordinating with colleagues and superiors in order to achieve smooth and hazard free work flow during production. It is about the ability to work as a team member, share work and multi task to meet the deliverable schedule and quality requirements, assuring no process disruptions.
Scope	 This unit/ task covers the following: Interact with supervisor or superior Work as a team by coordinating with colleagues within and outside the department Report and Document
Performance Criteria	PC) w.r.t. the Scope
Element	Performance Criteria
Interact with supervisor or superior	 To be competent, the user/ individual must be able to: PC1. receive job order and instructions from reporting supervisor PC2. understand the work output requirements, targets, performance indicators and incentives PC3. deliver quality work on time and report any anticipated reasons for delays PC4. report on any grievances, production defects and any potential hazards PC5. communicate on process flow improvements PC6. communicate maintenance and repair schedule proactively to the supervisor PC7. receive feedback on work standards PC8. interact and clarify doubts on design, usage of materials & tools, quality & standards compliance, etc PC9. report in time for shortage or need of raw materials PC10. handover completed work to supervisor
Work as a team by coordinating with colleagues within and outside the department	To be competent, the user/ individual must be able to: PC11. communicate to the colleagues from within and other departments, clearly

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	NOS
National	Occupational Standards



HCS/N9901	Coordinate with colleagues and work as a team
	PC19. share information with colleagues to enable efficient delivery of work
	PC20. highlight any errors of colleagues, help to rectify and ensure quality output
	PC21. work with cooperation, coordination, communication and collaboration, with
	shared goals and supporting each others performance
Report and	To be competent, the user/ individual must be able to:
Document	PC22. document all the details accurately relating to one's role as required
	PC23. report on the work completed and keep it in records
Knowledge and Under	standing (K)
A. Organizational	The individual on the job needs understand:
Context	KA1. company's policies on preferred language of communication, incentives,
(Knowledge of the	quality standards, personnel management, reporting and escalation matrix
company /	policy
	KA2. company's standard operating procedure (SOP) and the risk and impact of
organization and	not following them
its processes)	KA3. procedures for working with colleagues, his/her role and responsibilities in
	relation to this
	KA4. organizational hierarchy and the line of reporting structure
	KA5. procedures to report employment related issues and to deal with conflicts
	KA6. work flow involved in the company's production process and the sequence o
	operations
	KA7. importance of the individual's role in workflow and details of the
	individual responsibilities
	KA8. Work target and review mechanism
	KA9. common potential hazards in the work place and the procedures to deal with
	them
	KA10. tools and equipments handling procedure
	KA11. documentation procedures as required
B. Technical	The individual on the job needs to know and understand:
Knowledge	KB1. communicate effectively with various categories of people and the different
0-	departments in the organization
	KB2. build team coordination and work effectively in a team for organizational and
	individual success
	KB3. to document the job activity as required like the check sheets, history sheets
	etc.
	KB4. help colleagues with specific issues and problems, meeting quality and time
	standards as a team
	KB5. listen actively to team members
	KB6. maintain the proper tone and pitch for communication, ethics and discipline
	for professional success
	KB7. develop effective working relationship with mutual trust and respect within
	the team
	KB8. express and address grievances appropriately, deal with difficult work
	relationships and manage the internal conflicts effectively.







HCS/N9901	Coordinate with colleagues and work as a team
Skills (S) [Optional]	
A. Core Skills/	Reading skills
Generic Skills	The individual on the job needs to know and understand how to:
	SA1. read job sheets, design sheet and information displayed at the workplace
	SA2. read notes/comments from the supervisor
	SA3. read and understand manuals, health and safety instructions, memos etc
	Writing skills
	The individual on the job needs to know and understand how to:
	SA4. fill up documentation to one's role
	Communication skills
	The individual on the job needs to know and understand how to:
	SA5. interact with team members to work efficiently
	SA6. communicate effectively with supervisor
B. Professional Skills	Decision making skills
	The individual on the job needs to know and understand how to:
	SB1. report to supervisor and deal with a colleague individually, depending on the
	type of concern
	Plan and Organize
	The individual on the job needs to know and understand how to:
	SB2. communicate with superiors as required
	Customer centricity
	The individual on the job needs to know and understand how to:
	SB3. communicate with customers / clients and understand their preferences
	Problem solving
	The individual on the job needs to know and understand how to:
	SB4. resolve problems / conflicts through proper communication
	Analytical thinking
	The individual on the job needs to know and understand how to:
	SB5. analyse and communicate as per the requirement
	Critical thinking
	The individual on the job needs to know and understand how to:
	SB6. spot and communicate potential areas of disruptions to work process and
	report the same



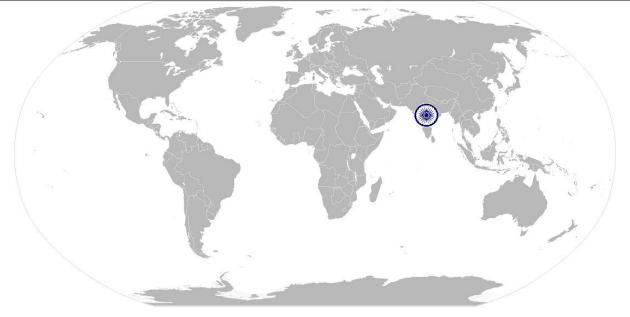




Coordinate with colleagues and work as a team

NOS Version Control

NOS Code	HCS/N9901		
Credits(NSQF)	TBD	Version number	1.0
Industry	Handicrafts and Carpet	Drafted on	23/02/2015
Industry Sub-sector	Handicrafts	Last reviewed on	26/03/2015
Occupation	Pre-production / Craft making / Finishing	Next review date	26/03/2016



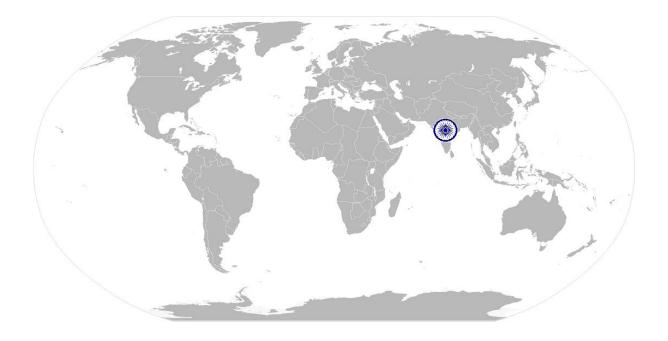






Maintain safe work environment

National Occupational Standard



Overview

This unit is about the individual's effort to maintain safe work environment.



NOS National Occupational Standards



Maintain safe work environment

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HC5/119902	Maintain safe work environment
Unit Code	HCS/N9902
Unit Title (Task)	Maintain safe work environment
Description	This OS unit is about following adequate safety procedures to make work environment safe.
Scope	This unit/ task covers the following:Follow safety procedure and practices
	Achieve safety standards
Performance Criteria(P	C) w.r.t. the Scope
Element	Performance Criteria
Follow safety	To be competent, the user/ individual must be able to:
procedure and	PC1. comply with safety procedures while on work to prevent accidents
practices	PC2. take adequate safety measures while handling materials, chemicals and tools
	PC3. wear appropriate personal protective gears such as gloves, protective
	goggles, masks etc. while working
	PC4. undertake basic safety checks before operation of all tools and electrical
	equipments
	PC5. wear appropriate and recommendee othing as per the work environment
	(eg: working in a furnace area) PC6. follow recommended material handling procedure to control material and
	personal damage
	PC7. perform all procedures as per company's work instructions for controlling
	operational risk
	PC8. perform the duties in a manner which minimizes environmental damage
	PC9. dispose of waste safely and correctly in a designated area as per company's
	SOP
	PC10. report any accidents, incidents or problems without delay to the supervisor
	and take necessary immediate action to reduce further danger
Achieve safety	To be competent, the user/individual must be able to:
standards	PC11. ensure zero accident at workplace
	PC12. adhere to safety standards and ensure no material damage
Knowledge and Unders	tanding (K)
A. Organizational	The individual on the job needs to know and understand:
Context	KA1. company's policies on work safety and occupational hazard management
(Knowledge of the	KA2. company's HR policies
company /	KA3. company's reporting structure
organization and	KA4. company emergency evacuation procedure
its processes)	



NOS National Occupational Standards



HCS/N9902	Maintain safe work environment			
B. Technical	The individual on the job needs to know and understand:			
Knowledge	KB1. accidental risks to the worker			
	KB2. how to maintain the work area safe and secure			
	KB3. how to perform the duties in a way to minimize accidental risks			
	KB4. how to handle chemicals			
	KB5. purpose and usage of protective gears such as gloves , protective goggles,			
	masks, etc. while working			
	KB6. material handling procedure			
	KB7. standard Operating Procedure (SOP) of processes			
	KB8. precautionary activities to be followed in the processes			
	KB9. how to operate tools and electrical equipments			
	KB10. emergency procedures to be followed in case of an mishap such as fire			
	accidents etc.			
Skills (S) [Optional]				
A. Core Skills/	Reading skills			
Generic Skills	To be competent, the user/individual must be able to:			
	SA1. read safety instructions, safety signage and safety manuals			
	SA2. read the usage of various safety tools and equipments			
	Writing skills			
	To be competent, the user/ individual must be ble to:			
	SA3. take notes on descriptions and details of various safety precautions and			
	procedures as instructed			
	Communication Skills			
	To be competent, the user/ individual must be able to:			
	SA4. communicate supervisor about the work safety issues			
	SA5. receive instructions from supervisor on minimizing the accidental risks			
	SA6. communicate co-workers about the precautions to be taken for accident free			
	work			
B. Professional Skills	Decision Making skills			
	The individual on the job needs to know and understand:			
	SB1. how to select appropriate safety tools and equipments			
	Plan and Organize			
	The individual on the job needs to know and understand:			
	SB2. improve work processes by adopting best safety practices			
	Customer centricity			
	The individual on the job needs to know and understand:			
	SB3. coordinate with different departments on briefing the safety aspects			
	SB4. guide the team members on use of various safety tools and equipments			
	Problem solving			
	The individual on the job needs to know and understand:			

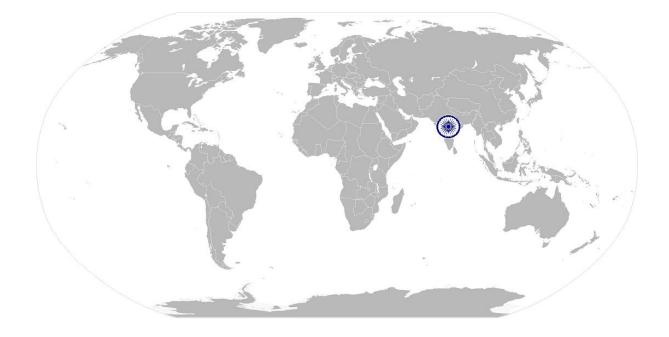






Maintain	safe	work	environment	

Analytical thinking
The individual on the job needs to know and understand:
SB6. analyse the usage of appropriate tools and consumables
Critical thinking
The individual on the job needs to know and understand how to:
The manual of the job needs to know and understand now to:





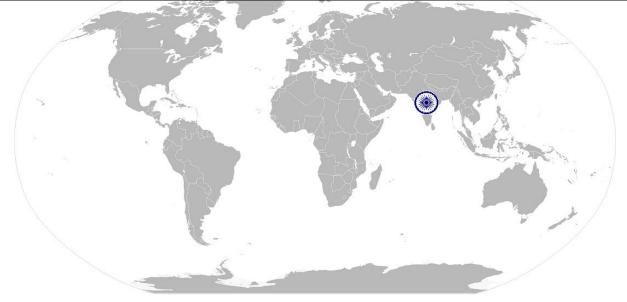




Maintain safe work environment

NOS Version Control

NOS Code	HCS/N9902		
Credits(NSQF)	TBD	Version number	1.0
Industry	Handicrafts and Carpet	Drafted on	23/02/2015
Industry Sub-sector	Handicrafts	Last reviewed on	26/03/2015
Occupation	Pre-production / Craft making / Finishing	Next review date	26/03/2016

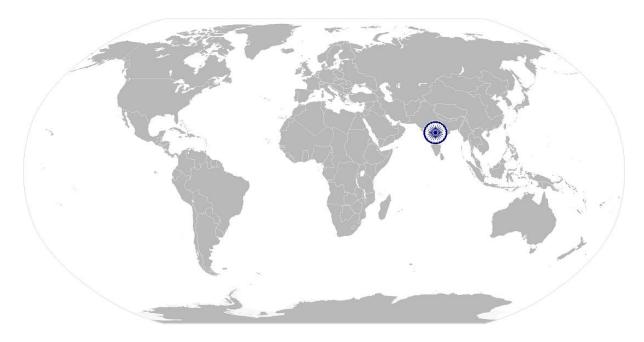






Maintain personal health

National Occupational Standard



Overview

This unit is about managing personal health at work place.



NOS National Occupational Standards



HCS/N9903

Maintain personal health

	HCS/119903	Maintain personal nearth		
	Unit Code	HCS /N9903		
	Unit Title (Task)	Maintain personal health		
Description		This OS unit is about managing personal health at work place.		
	Scope	This unit/ task covers the following:		
		Adopt healthy work practices		
		Achieve work productivity while maintaining health		
	Performance Criteria	(PC) w.r.t. the Scope		
	Element	Performance Criteria		
	Adopt healthy	To be competent, the user/ individual must be able to:		
	work practices	PC1. always cover the mouth and nose with a dust mask while working and keep on		
		changing when it gets blocked with dust		
		PC2. follow work instructions strictly to reduce the amount of pollution at the work		
		place e.g. wet the rock / craft material before working on it		
		PC3. wear protective goggles over eyes and replace them when scratches on it obscure		
		the vision PC4. wear gloves as per the materials used for making handicraft to avoid blisters;		
		scratches and cuts		
		PC5. undergo preventive health checkups at regular intervals		
		PC6. take prompt treatment from the doctor wease of illness		
		PC7. follow SOPs for dealing with blisters; scratches; accidental fires or any other type		
		of emergencies at work		
	Achieve work	To be competent, the user/ individual must be able to:		
	productivity while	PC8. ensure no productivity loss or absenteeism from work due to illness		
	maintaining health	PC9. ensure no long term ill effect on the personal health		
	Knowledge and Unde			
	A. Organizational	The individual on the job needs to know and understand:		
	Context	KA1. company's policies on: personal health and occupational hazard management		
	(Knowledge of	KA2. company's HR policies		
	the company /	KA3. company's reporting structure		
	organization and	KA4. company's emergency evacuation procedure		
	its processes)			
	B. Technical	The individual on the job needs to know and understand:		
	Knowledge	KB1. health risks to the worker at the work place		
		KB2. healthy work practices		
		KB3. how to perform the duties in a way to minimize pollution at the work place		
		KB4. what personal protective equipments should be worn and how it is cared for		
		KB5. safe disposal methods for waste		
		KB6. how to provide the first aid treatment at workplace		
		KB7. emergency procedures to be followed in case of an mishap such as fire		
		accidents etc.		



NOS	
National Occupational Standards	5



Maintain personal health

Ski	Skills (S)				
Α.	Core Skills/	Reading skills			
	Generic Skills	To be competent, the user/ individual must be able to: SA1. read personal health instructions and manual SA2. read the usage of various hand tools and personal protection equipments			
		Writing skills			
		To be competent, the user/ individual must be able to: SA3. take notes on descriptions and details of various personal health maintenance procedures			
		Communication Skills			
		To be competent, the user/individual must be able to: SA4. communicate supervisor about the physical symptoms SA5. receive instructions from doctor and supervisor on medical care			
В.	Professional	Decision Making			
	Skills	The user/individual on the job needs to know and understand: SB1. how to select appropriate hand tools and personal protection equipments SB2. when to change personal protection equipments during the work SB3. how to identify first aid needs in case and of an injury			
		Plan and organize			
		The user/individual on the job needs to know and understand: SB4. how to select appropriate hand tools and personal protection equipments SB5. when to change personal protection equipments during the work			
		Customer centricity			
		The user/individual on the job needs to know and understand: SB6. how to use materials that does not affect customer health / make injury			
		Problem solving			
		The individual on the job needs to know and understand:			
		SB7. improve work processes by adopting best safety practices			
		Analytical thinking			
		The individual on the job needs to know and understand: SB8. analyse the usage of appropriate tools and consumables			
		Critical thinking			
		The individual on the job needs to know and understand how to: SB9. spot errors and any other disruptions and communicate with solutions			







Maintain personal health

NOS Version Control

NOS Code	HCS/N9903		
Credits(NSQF)	TBD	Version number	1.0
Industry	Handicrafts and Carpet	Drafted on	23/02/2015
Industry Sub-sector	Handicrafts	Last reviewed on	26/03/2015
Occupation	Pre-production / Craft making / Finishing	Next review date	26/03/2016



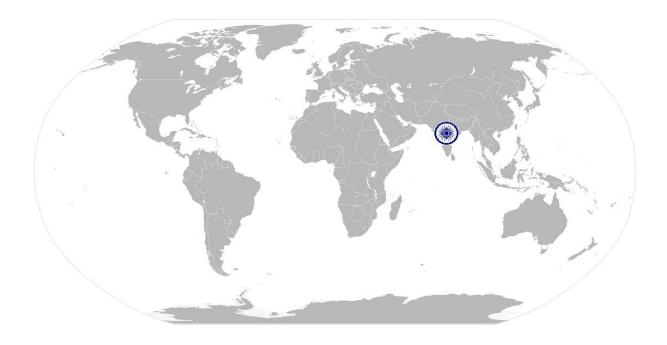






Basic business management

National Occupational Standard



Overview

This unit is about successful basic business management in handicraft units



	NOS
National	Occupational Standards



Basic business management

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Unit Code	HCS/N9904		
Unit Title (Task)	Basic business management		
Description	This OS unit is about basic business management in handicraft units. This OS unit is to aid in successful management of business		
Scope	This unit/ task covers the following:		
	People management		
	Product planning		
	Procurement of raw materials		
	Market interfacing Financial management		
	 Financial management Record keeping 		
Performance Criteria(P	· · ·		
Element	Performance Criteria		
People management	To be competent, the user/ individual must be able to:		
	PC1. allot work to the employees of the unit according to their skill and		
	experience		
	PC2. train the employees of his/her unit with the appropriate skills required to make market relevant and quality products		
	PC3. motivate the employees		
	PC4. handle the grievances/issues that are raised by the employees		
	PC5. manage the employee expectations		
Product planning	To be competent, the user/ individual must be able to:		
	PC6. gather and analyse the cues from the market		
	PC7. ascertain the customer preference		
	PC8. create product lines based on current market preference		
	PC9. Create product lines that are unique and able to price high		
	PC10. price the products according to market trends		
	PC11. decide the best way to market the product lines		
Procurement of raw	To be competent, the user/ individual must be able to:		
materials	PC12. make a list of raw materials required according to the product lines		
	PC13. ascertain the quantity and right price to procure the materials		
	PC14. identify the right locations/agents from where the raw materials can be		
	procured		
	PC15. negotiate to get the best price		
	PC16. ensure quality materials are procured PC17. ensure the procured materials are stored in appropriate conditions		
	PC17. ensure the proceded materials are stored in appropriate conditions PC18. maintain the bills and record the prices of procurement for future reference		
	PC19. maintain healthy vendor relationships		
Market interfacing	To be competent, the user/ individual must be able to:		
	PC20. identify the nearest market		
	PC21. analyze the prevalent price for product lines		
	PC22. decide on the most effective means to access the market		
	PC23. plan for cost effective transportation to the market		



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HCS/N9904	Basic business management		
	PC24. position the product according to market requirements		
	PC25. manage customer expectations		
Financial	To be competent, the user/ individual must be able to:		
management	PC26. analyze and ascertain the cost of production		
	PC27. maintain the book of accounts related to the business		
	PC28. own and operate a bank account		
	PC29. identify cost effective means of running business		
Record keeping	To be competent, the user/ individual must be able to:		
	PC30. identify various aspects of business that require recording		
	PC31. create formats for recording		
	PC32. make various records pertaining to all aspects of business		
	PC33. maintain these records with periodic updation		
	PC34. maintain necessary documents as per local government and regulatory requirement		
	PC35. analyze the records and glean various trends from the same		
Knowledge and Unders			
A. Technical	The individual on the job needs to know and understand:		
Knowledge	KA1. interpersonal skills and communication with cross section of stakeholders		
	KA2. basics of accounting		
	KA3. basics of banking		
	A4. costing principles		
	product and craft knowledge including material and tools requirement		
	gathering market intelligence		
	KA7. various transportation means and implication on costing		
	8. various product lines that can be created depending on sector of operation		
	A9. basic record keeping techniques		
	KA10. basic laws, rules, regulations, etc with reference to business		
	KA11. vendor management and development		
	KA12. pricing techniques		
	KA13. business profitability assessment		
Skills (S)			
A. Core Skills/	Reading skills		
Generic Skills	The individual on the job needs to know and understand how to:		
	SA1. read about various products and keep abreast of market trends		
	Writing skills		
	The individual on the job needs to know and understand how to:		
	SA2. document various aspects of business		
	SA3. write descriptions and details about investment, expenditures and sale		
	Communication skills		
	The individual on the job needs to know and understand how to:		
	SA4. interact with employees to work efficiently		
	SA5. communicate and manage vendors		
	SA6. interface with fellow entrepreneurs to exchange ideas on the business		
	SA7. communicate with the customers		
	SA8. comprehend information shared by various stakeholders		
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B. Professional Skills	Decision making skills		
	The individual on the job needs to know and understand how to:		
	SB1. finalize the product lines		
	SB2. fix the appropriate price		
	SB3. hire the employees with appropriate skill set and experience		
	SB4. predict the profit margin to be achieved by the business		
	SB5. decide on which market segment to target		
	Plan and organize		
	The individual on the job needs to know and understand how to:		
	SB6. schedule production cycles		
	SB7. estimate resources		
	SB8. schedule market visits		
	Customer centricity		
	The individual on the job needs to know and understand how to:		
	SB9. gather information on customer preference and taste		
	SB10. interact with various types of customers and understand the trends		
	Problem solving		
	The individual on the job needs to know and understand how to:		
	SB11. analyze and solve conflicts and problems pertaining to the business		
	SB12. ensure that the problems do not arise repeatedly		
	SB13. anticipate various problems/challenges that can crop up		
	Analytical thinking		
	The individual on the job needs to know and understand how to:		
	SB14. analyse the market for increasing the sales		
	Critical thinking		
	The individual on the job needs to know and understand how to:		
	SB15. spot errors and any other disruptions and communicate with solutions		
	the second se		



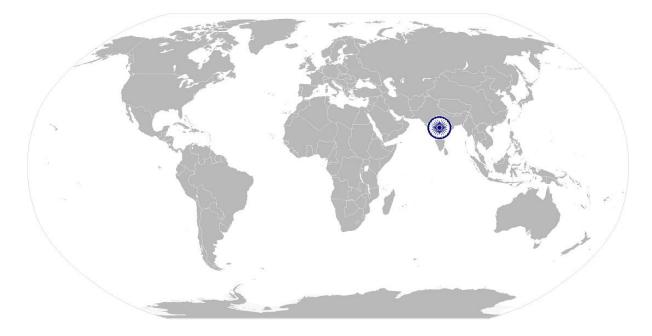




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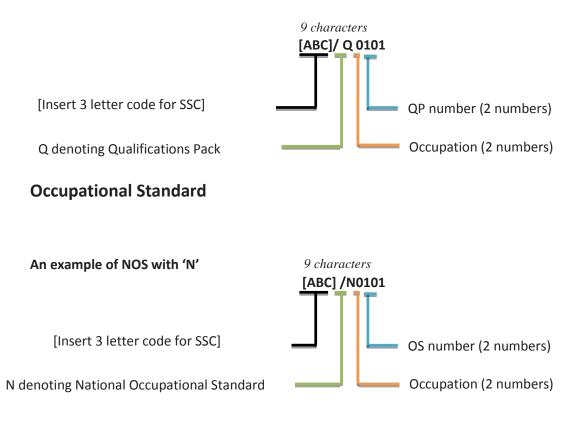
Qualifications Pack For Threading Artisan (Metal ware)



<u>Annexure</u>

Nomenclature for QP and NOS

Qualifications Pack







The following acronyms/codes have been used in the nomenclature above:

Sub-sector	Range of Occupation numbers
Ceramics	01 - 10
Fashion Jewellery	11 - 13
Stoneware	14 - 19
Glassware	20 - 27
Metalware crafts	28 - 37
Leather crafts	38 - 43
Paper Mache	44 - 49
Carpets & rugs	50 – 59
Horn bone & shell craft	60 – 65
Wood ware, dolls & toys	66 - 71
Hand printed, Embroidered / knitted & crocheted textiles	72 – 77
Agarbatti	78 – 82
Paper crafts	83 - 86
NER crafts	87 – 92
Miscellaneous crafts	93 - 95
Generic Occupation	96 – 99

Sequence	Description	Example
Three letters	Handicrafts and Carpet Sector Skill Council	HCS
Slash	/	/
Next letter	Whether Q P or N OS	Q
Next two numbers	Occupation code	01
Next two numbers	OS number	01





CRITERIA FOR ASSESSMENT OF TRAINEES

Job Role : Threading Artisan (Metalware) Qualification Pack : HCS/Q2906 Sector Skill Council : Handicrafts & Carpet

- Criteria for assessment for each Qualification Pack will be created by the Sector Skill Council. Each Performance Criteria (PC) will be assigned marks proportional to its importance in NOS. SSC will also lay down proportion of marks for each PC.
- 2. Each NOS will assessed both for theoretical knowledge and practical
- 3. The assessment will be based on knowledge bank of questions created by the SSC.
- 4. Individual assessment agencies will create unique question papers for theory and skill practical part for each candidate at each examination/training center
- 5. To pass the Qualification Pack, every trainee should score a minimum of 60% in every NOS
- 6. In case of successfully passing only certain number of NOS's, the trainee is eligible to take subsequent assessment on the balance NOS's to pass the Qualification Pack

			Total marks (500)			
HCS / N 2906		n threading on the metal craft				
NOS Element	Perform	ance Criteria		Out	Theory	Skills
				of		Practical
	PC1.	interpret the design requirement		4	2	2
	PC2.	understand the drilling requirement for		5	2	3
Understanding		the product (if required)				
work	PC3.	plan the target based on daily		4	2	2
requirement		throughput requirement				
	PC4.	interact with supervisor on any		5	2	3
		measurement related clarification				
Preparing for	PC5.	make note of internal and external	-	4	2	2
threading		threading requirement				
operation	PC6.	make note of the threading		5	2	3
		requirement on size, number of turns,				
		pitch etc.	100			
	PC7.	interpret and select for right hand	-	4	2	2
		thread / left hand thread				
	PC8.	collect and arrange the materials to		3	1	2
		begin the process				
	PC9.	check the metal craft and clean the		4	1	3
		surface for threading				
	PC10.	report on any shortage or defect of raw		4	1	3
		materials to the concerned person				
Threading the	PC11.	make note of controls and operation of	1	4	2	2
metal craft		threading machine (automatic / semi-				
using machine		automatic)				





	1				1
	PC12.	select appropriate insert feed type as per size, pitch	4	1	3
	PC13.	place the craft accurately on the pointer of the machine where the threading needs to be done	3	1	2
	PC14.	apply appropriate pressure while performing threading operation and ensure no damage to the craft	4	1	3
	PC15.	control the cutting speed	4	1	3
	PC16.	must be able to thread as per specification and avoid any angle deviation / error	4	1	3
	PC17.	remove chips while threading and ensure no damage to the machine due to chips	4	1	3
	PC18.	place the craft , pointers in the appropriate place of the machine for threading process (automatic machine)	5	2	3
	PC19.	monitor the threading speed, control and ensure smooth operation	4	1	3
	PC20.	oil and clean the machine periodically	4	1	3
	PC21.	call for maintenance and repair activity whenever required	4	1	3
	PC22.	achieve the finish as per design,	5	2	3
Achieving		measurement parameters and			
quality and		specification			
productivity	PC23.	ensure the craft is threaded and can be	4	1	3
standards		screwed / unscrewed as required			
	PC24.	complete threading within the agreed time and quality and meet the targets	5	2	3
	TOTAL P	· · · ·	100	35	65
quality and productivity	PC16. PC17. PC18. PC19. PC20. PC21. PC22. PC22. PC23.	must be able to thread as per specification and avoid any angle deviation / error remove chips while threading and ensure no damage to the machine due to chips place the craft , pointers in the appropriate place of the machine for threading process (automatic machine) monitor the threading speed, control and ensure smooth operation oil and clean the machine periodically call for maintenance and repair activity whenever required achieve the finish as per design, measurement parameters and specification ensure the craft is threaded and can be screwed / unscrewed as required complete threading within the agreed time and quality and meet the targets	4 4 5 4 4 4 5 4 5	1 1 2 1 1 1 1 2 1 2 1 2	3 3 3 3 3 3 3 3 3

HCS/N9901	Coordinate with colleagues and work as a team				
NOS	Performance Criteria		Out	Theo	Skills
Element			of	ry	Practical
	PC1. receive job order and instructions from reporting supervisor		4	3	1
Interact with	PC2. understand the work output requirements, targets, performance indicators and incentives	100	5	4	1
supervisor	PC3. deliver quality work on time and report any anticipated reasons for delays		5	1	4
	PC4. report on any grievances, production defects and any potential hazards		4	2	2





				-	
	PC5. communicate on process flow improvements		4	2	2
	PC6. communicate maintenance and repair schedule proactively to the supervisor		4	1	3
	PC7. receive feedback on work standards	-	4	2	2
	PC8. interact and clarify doubts on design,	-	5	2	3
	usage of materials & tools, quality &				
	standards compliance, etc				
	PC9. report in time for shortage or need of raw	-	4	1	3
	materials				
	PC10. handover completed work to supervisor		4	2	2
	PC11. communicate to the colleagues from		5	2	3
	within and other departments, clearly and				
	effectively on all aspects to carry out the				
	work among the team				
	PC12. maintain the etiquettes, use polite		5	2	3
	language, demonstrate responsible and				
	disciplined behaviours to the colleagues				
	PC13. interact with colleagues from different		4	2	2
	functions and understand the nature of				
	their work				
	PC14. put team over individual goals and multi		4	2	2
	task or share work where necessary				
Work as a	supporting the colleagues				
team by	PC15. resolve conflicts and ensure smooth		4	1	3
coordinatin	workflow				
g with	PC16. interact and understand the production		4	1	3
colleagues	requirement for the day from the previous				
within and	and successive processing department and				
outside the	work accordingly				
department	PC17. communicate and discuss work flow		4	1	3
	related difficulties in order to find solutions				
	with mutual agreement	_			
	PC18. receive feedback from Quality Control and		5	1	4
	rework in order to complete work on time	_			
	PC19. share information with colleagues to		6	3	3
	enable efficient delivery of work	-			
	PC20. highlight any errors of colleagues, help to		4	2	2
	rectify and ensure quality output	-			
	PC21. work with cooperation, coordination,		4	1	3
	communication and collaboration, with				
	shared goals and supporting each others				
	performance	F			
Report and	PC22. document all the details accurately relating		4	1	3
Document	to one's role as required				





PC23. report on the work completed and keep it in records	4	1	3
TOTAL POINTS	100	40	60

HCS/N9902	Maintai	n safe work environment				
NOS	Perform	ance Criteria		Out	Theory	Skills
Element				of		Practical
	PC1.	comply with safety procedures while on		8	2	6
		work to prevent accidents				
	PC2.	take adequate safety measures while		8	2	6
		handling materials, chemicals and tools				
	PC3.	wear appropriate personal protective		8	2	6
		gears such as gloves, protective goggles,				
		masks etc. while working				
	PC4.	undertake basic safety checks before		9	2	7
		operation of all tools and electrical				
		equipments				
	PC5.	wear appropriate and recommended		9	2	7
Follow		clothing as per the work environment (eg:				
safety		working in a furnace area)				
procedure	PC6.	follow recommended material handling		8	2	6
and		procedure to control material and	100			
practices		personal damage	100			
	PC7.	perform all procedures as per company's		8	4	4
		work instructions for controlling				
		operational risk				
	PC8.	perform the duties in a manner which		6	2	4
		minimizes environmental damage				
	PC9.	dispose of waste safely and correctly in a		8	2	6
		designated area as per company's SOP				
	PC10.	report any accidents, incidents or		8	4	4
		problems without delay to the supervisor				
		and take necessary immediate action to				
		reduce further danger				
Achieve	PC11.	ensure zero accident at workplace		10	2	8
safety	PC12.	adhere to safety standards and ensure no		10	2	8
standards		material damage				
	TOTAL I	POINTS		100	28	72

HCS/N9903	Maintain personal health				
NOS Performance Criteria			Out	Theory	Skills
Element			of		Practical
Adopt	PC1. always cover the mouth and nose with a dust	100	12	4	8
healthy	mask while working and keep on changing	100			





work	when it gets	blocked with dust			
practices	PC2. follow work the amount	instructions strictly to reduce of pollution at the work place rock / craft material before	10	2	8
	•	tive goggles over eyes and In when scratches on it obscure	10	2	8
	-	as per the materials used for licraft to avoid blisters; scratches	10	2	8
	PC5. undergo pre regular inter	ventive health checkups at vals	10	2	8
	PC6. take prompt case of illnes	treatment from the doctor in s	11	3	8
		for dealing with blisters; ccidental fires or any other type ies at work	11	4	7
Achieve work	PC8. ensure no pr from work d	oductivity loss or absenteeism ue to illness	13	3	10
productivity while maintaining health	PC9. ensure no lo health	ng term ill effect on the personal	13	3	10
	TOTAL POINTS		100	25	75

HCS/N9904	Basic business management				
NOS Element	Performance Criteria		Out	Theory	Skills
			of		Practical
	PC1. allot work to the employees of the unit		3	1	2
	according to their skill and experience				
	PC2. train the employees of his/her unit with		3	1	2
Pooplo	the appropriate skills required to make				
People management	market relevant and quality products				
	PC3. motivate the employees		2	1	1
	PC4. handle the grievances/issues that are		2	1	1
	raised by the employees	100			
	PC5. manage the employee expectations		2	1	1
	PC6. gather and analyse the cues from the		2	1	1
	market				
Product	PC7. ascertain the customer preference		3	1	2
planning	PC8. create product lines based on current		3	1	2
	market preference				
	PC9. create product lines that are unique and		3	1	2





		able to price high
	PC10.	price the products according to market
		trends
	PC11.	decide the best way to market the
		product lines
	PC12.	make a list of raw materials required
		according to the product lines
	PC13.	ascertain the quantity and right price to
		procure the materials
	PC14.	identify the right locations/agents from
Procurement		where the raw materials can be procured
of raw	PC15.	negotiate to get the best price
naterials	PC16.	ensure quality materials are procured
	PC17.	ensure the procured materials are stored
		in appropriate conditions
	PC18.	maintain the bills and record the prices of
		procurement for future reference
	PC19.	maintain healthy vendor relationships
		identify the nearest market
		analyze the prevalent price for product
		lines
	PC22.	decide on the most effective means to
Market		access the market
nterfacing	PC23.	plan for cost effective transportation to
U		the market
	PC24.	position the product according to market
		requirements
	PC25.	manage customer expectations
		analyze and ascertain the cost of
		production
Financial	PC27.	maintain the book of accounts related to
nanagement		the business
-	PC28.	own and operate a bank account
	PC29.	identify cost effective means of running
		business
	PC30.	identify various aspects of business that
		require recording
	PC31.	create formats for recording
		make various records pertaining to all
Record		aspects of business
	DC22	maintain these records with periodic
keeping	PC33.	
keeping	PC33.	updation
keeping		•
keeping		updation maintain necessary documents as per local government and regulatory

3	1	2
3	1	2
2	0	2
3	1	2
3	1	2
3	0	3
4	1	3
3 4 3	1	3 3 2
3	1	2
3	1	2
3	1	2
3 3 3	1 1 2	2 2 1
2	1	1
3	1	2
3	1	2
2	0	2
2 3	0 1	2
3	1	2
4	2	2
3	1	2
3	2	1
3	2	1
3	2	1
3	2	1
3	2	1
1		1



Qualifications Pack For Threading Artisan (Metal ware)



PC35. analyze the records and glean various trends from the same		3	2	1
trends from the same				
TOTAL POINTS		100	40	60